



Financing Strategies for Lifespan Respite Programs and State Respite Coalitions

Strategy	Approaches	Examples
<p>Make Better Use of Existing Resources</p>	<ul style="list-style-type: none"> • <i>Redeployment:</i> Shifting funding from higher cost to lower-cost programs and services. (Respite Coalitions; State Respite Grantees) • <i>Operating More Efficiently:</i> Cutting costs that can be reinvested in expanding services. (Respite Coalitions; State Respite Grantees) • <i>Reinvestment:</i> Allocating funds that can be “saved” through redeployment, refinancing, or reductions in spending to new or alternative supports and services. (Respite Coalitions; State Respite Grantees) • <i>Embed Lifespan Respite Activities into Ongoing State Efforts:</i> State agencies and others continue to face economically challenging times. Rather than relying on new funding, some states are working diligently to embed the activities they developed as a result of the Lifespan Respite projects into ongoing sustainable state efforts. (State Respite Grantees) 	<ul style="list-style-type: none"> • Many Lifespan Respite grantees collect respite provider lists as part of a needs assessment or environmental scan. Some of the grantees (AZ, NE, and TX) used grant funds to develop or enhance online databases of providers and programs. To ensure sustainability, <i>others embedded their respite provider lists and resources</i> into state respite coalition websites (AL, CT, CO, IL, WI) or the ARCH National Respite Locator Service (DC, NC, PA). A few other grantees partnered with an Aging and Disability Resource Center, Family to Family Health Information Center, or other existing statewide information and referral service (DE, SC, TN, and VA) to share respite provider information. • North Carolina’s Lifespan Respite Project partnered with the NC Medicaid agency to use resources from the <i>Money Follows the Person Rebalancing Fund</i> to award grants to two community agencies to support a family caregiver peer support model. The NC Lifespan Respite project, in collaboration with the Center for Aging Research and Educational Services, Jordan Institute for Families, University of North Carolina at Chapel Hill, is also developing a series of e-learning modules for professionals and volunteers who assist family caregivers to help them understand and access respite services. Sharing this training across programs and services will help embed a family caregiver and respite focus across many points where people seek services. • States that used Lifespan Respite grant funds to provide direct services increased the reach of limited funds through use of respite vouchers to allow family caregivers to purchase their own planned or emergency respite services (AL, IL, NV, OK, PA, SC, TN, VA) or developed or expanded less costly respite using volunteers (TN).

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<p>Maximize Federal and State Revenue</p>	<ul style="list-style-type: none"> • <i>Grant writing:</i> Applying for discretionary grants from public agencies. (Respite Coalitions, State Respite Grantees) • <i>Leveraging:</i> Maximizing federal revenue by taking advantage of programs that provide funding contingent on state, local, and private funding. (Respite Coalitions, State Respite Grantees) • <i>Refinancing:</i> Utilizing other sources of money to pay for activities already provided, thereby freeing up your own money for a new use. (Respite Coalitions) • <i>Administrative Claiming:</i> Using available Medicaid and other funds to cover an array of administrative costs, based on local match funds. (State Respite Grantees) 	<ul style="list-style-type: none"> • The Nebraska Respite Network has relied on Tobacco Master Settlement Funds to support respite services and respite system infrastructure. • The Arizona Lifespan Respite Program secured a contract with the state’s Title V Children with Special Health Care Needs Program to fund respite for this population through a new statewide Lifespan Respite voucher program. • The Respite Care Association of Wisconsin partnered with the State Children’s Trust Fund to provide respite for children at risk of abuse or neglect.
<p>Create More Flexibility in Existing Resources</p>	<ul style="list-style-type: none"> • <i>Coordination:</i> Aligning categorical funding from a number of agencies and funding streams to support community and program-level initiatives, such as interagency fiscal partnerships to support direct services or infrastructure. (Respite Coalitions, State Respite Grantees) • <i>Pooling:</i> Combining a portion of funds from several agencies and programs into a single unified funding stream. (Respite Coalitions, State Respite Grantees) • <i>Decategorization:</i> Advocating for removing narrow eligibility requirements and rules governing allocations from existing funding streams. (Respite Coalitions) • <i>Develop Interagency Fiscal Partnerships:</i> A core component of a coordinated Lifespan respite system is developing partnerships with other state agencies to support direct services or the system’s infrastructure. (State Respite Grantee) 	<ul style="list-style-type: none"> • Alabama Lifespan Respite Network and the Tennessee Respite Coalition draw on different state agency funds to provide respite vouchers through a coordinated funding stream. • The Oklahoma and the Arizona Lifespan Respite Programs have created interagency partnerships for service delivery through respite voucher programs. • The Nebraska Lifespan Respite Network uses state funds and federal Part C Early Intervention funds to support the network’s infrastructure.
<p>Build Public-Private Partnerships</p>	<ul style="list-style-type: none"> • <i>Leveraging:</i> Creating partnerships that expand the fiscal base for respite services. (Respite Coalitions; State Respite Grantees) • <i>Leadership:</i> Building new, shared public-private leadership for investments in respite services. (Respite Coalitions; State Respite Grantees) 	<ul style="list-style-type: none"> • The Alabama Lifespan Respite Network® Sharing the Care model uses diverse community volunteer stakeholders to identify gaps and barriers to respite, provide education and public awareness about the need for and benefits of respite, develop new, or expand existing resources, and advocate at the grass roots level to educate federal, state and local legislators. Alabama

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	<ul style="list-style-type: none"> • <i>Technical Assistance:</i> Creating opportunities for sharing knowledge, skills and technical resources needed to create and sustain systems of support and services. (Respite Coalitions; State Respite Grantees) • <i>Grassroots/Community Engagement:</i> Grassroots support and efforts, especially through the use of volunteers, the faith-based community, and other localized resources are showing promise in assisting with long-term sustainability.(Respite Coalitions, State Respite Grantees) • <i>Foundation Funding:</i> Public funding options are scarce and unlikely to grow in the near term. Private funding has also been limited in these economically challenging times. But private foundation, including community foundation funds and private donations should not be overlooked. States can look to state respite coalitions or other private sector partners to help pursue such funding opportunities. (Respite Coalitions) 	<p>Respite has successfully received community foundation grants to sustain these and other Lifespan Respite activities.</p> <ul style="list-style-type: none"> • Using Lifespan Respite grant funds, the South Carolina Respite Coalition provided mini-grants to the faith community to engage them in respite service delivery. Faith communities that develop a respite ministry are touted as models and asked to teach and mentor others. • In 2004, the Delaware Caregiver Coalition wrote a compelling operational plan that helped secure funding from several local foundations, one of which was a three-year grant, to launch the Delaware Lifespan Respite Network. The network offers respite vouchers to family caregivers serving individuals from across the lifespan. This effort also helped to leverage a federal Lifespan Respite grant in 2009 and the project continues with both public and private funding.
<p>Create New Dedicated Revenue Streams</p>	<ul style="list-style-type: none"> • <i>Fundraising:</i> Organizing community fundraising campaigns to generate support. (Respite Coalitions) • <i>Charging Fees for Service:</i> Charging fees to service users to help cover the program costs. (Respite Coalitions) • <i>Generating Unrelated Business Income:</i> Creating revenue by pursuing an activity not related to the mission of the organization or program. (Respite Coalitions) • <i>Advocacy/Education:</i> Committing resources to support a coalition composed of diverse agencies and organizations representing a broad spectrum of the aging, disability, and chronic illness community can help leverage private and state funding, promote public awareness and maintain support, and engage new resources and partners to support respite services and Lifespan Respite systems for the long-term. (Respite Coalition; State Respite Grantees) • <i>Special Taxing Districts:</i> Creating independent units of government with taxing authority dedicated to a specific 	<ul style="list-style-type: none"> • The Tennessee Respite Coalition has implemented various successful fundraising campaigns to support their infrastructure and provide respite services. • Coalitions in Alabama, Colorado, Nebraska, and Wisconsin successfully advocated for state budget line items to support respite services. • The all volunteer Nebraska Respite Coalition focuses almost exclusively on advocacy and public awareness. They host events for state legislators to ensure that the state funds for the Lifespan respite Program are maintained and provide respite retreats to support family caregivers who in turn help ensure that the respite program is supported. • South Carolina's Lifespan Respite Care Program, assisted by its State Advisory Committee, comprised of consumers and members of the public and private sectors, prepared and disseminated a <i>State Respite Plan</i> released by the Lt. Governor's Office on Aging. The Lt. Governor announced a request of funds from the state legislature for a respite voucher program in next year's

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	<p>purpose. (State Respite Grantees)</p> <ul style="list-style-type: none"> • <i>Special Tax Levies:</i> Adding on to existing taxes, with the additional revenues earmarked for specific programs or services. (State Respite Grantees) • <i>Fees and narrowly based taxes:</i> Generating revenue from fees or taxes on specific segments of economic activity, usually the use of a service or good. (State Respite Grantees) • <i>Lotteries and Gaming:</i> Using lottery and gaming proceeds to support respite programs and initiatives. (State Respite Grantees) • <i>Income Tax Check-Offs:</i> Allowing taxpayers to designate a portion of their tax liability or to donate a part of their refunds to specific services or programs. (State Respite Grantees) 	<p>state budget.</p> <ul style="list-style-type: none"> • The <i>New Jersey Statewide Respite Care Program</i>, which has been in existence since 1988, for family caregivers caring for individuals age 18 or older and have disabilities. Funding for the program comes from casino revenues.

Notes

Each approach may be more easily and effectively used by State Respite Coalitions or by State Lifespan Respite Grantees. In some instances, the approach may be useful for both. Suggestions are specified in parentheses following each approach.

For examples of federal or state funds that might be available to support respite services, training or infrastructure, see these ARCH resources:

- *Federal Funding and Supports for Respite: Building Blocks for Lifespan Respite Systems, 2015*
https://lifespanrespite.wildapricot.org/Federal_Funding_Guide
- *Using Federal Funds for Respite: Select Examples from States and Community-based Programs.*
https://archrespite.org/images/Webinars/Using_Federal_Funds_for_Respite.pdf
- *Home and Community-Based Medicaid Waivers for Respite: State-by-State Summaries of Medicaid Waiver Information, 2016*
https://archrespite.org/images/docs/2016_Compiliums/FINAL_RespiteWaiverDocument_090516Update_KMS.pdf
- *State Funding Streams for Respite across the Lifespan, 2013*
https://archrespite.org/images/docs/2013_Reports/State_Funding_Streams_for_Respite_Across_the_Lifespan_August_2013.pdf
- *Funding Sustainability for Lifespan Respite Programs, Part II: State Examples, Webinar, August 14, 2012.*
<https://archrespite.org/webinars-and-teleconferences/funding-sustainability-part-ii>
- *Planning for Lifespan Respite Grant Activities: Beyond the First Three Years, Recorded Teleconference, January 30, 2013.*
<http://www.lifespanrespite.memberlodge.org/confcalls>
- *Participant Directed Respite Guidebook, October 2011.* <http://archrespite.org/images/Books/RespiteGuidebookFinal6.pdf>



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